

# CAPABILITY STATEMENT



9319 Robert D. Snyder Road - Suite 304-A Charlotte, NC 28223 | 704-606-0644 | [www.vergenovation.com](http://www.vergenovation.com)

## COMPANY PROFILE

Verge Innovation, LLC is a MWSBE certified business established in 2017 with its headquarters in Charlotte, NC. Our objective is to provide cloud services around web security, intelligence analytics and relevant software and hardware tools allowing businesses to meet their strategic needs. As a trusted advisor we deliver on schedule, within budget and have a track record of exceeding our customer's expectations.

## CORE COMPETENCIES

- ▶ Cloud Application Development
- ▶ Data Analytics and Business Intelligence
- ▶ Security Training Awareness
- ▶ Hardware and Software Value Added Reseller

## DUNS AND CAGE CODES

- ▶ DUNS # 080672659
- ▶ CAGE Code: 7VMW3

## NAICS

- ▶ 423430 - Computer and Computer Peripheral
- ▶ 541511 - Custom Computer Programming Services
- ▶ 541513 - Computer Facilities Management Services
- ▶ 611430 - Professional and Management Development Training
- ▶ 518210 - Data Processing, Hosting & Related Services
- ▶ 541512 - Computer System Design Services
- ▶ 541519 - Other Computer Related Services
- ▶ 611420 - Computer Training

## SOCIO ECONOMIC CERTIFICATIONS

- ▶ Historically Underutilized Business (HUB), State of NC
- ▶ Minority-Owned Business Enterprise (MBE), City of Charlotte
- ▶ Women-Owned Small Business Program
- ▶ Disadvantage Business Enterprise (DBE), NC DOT
- ▶ Registered Vendor, City of Winston Salem, NC
- ▶ Registered Vendor, Mecklenburg County, NC
- ▶ Registered Vendor, Union County, NC
- ▶ Small Business Enterprise (SBE), City of Charlotte



## DIFFERENTIATORS

- ▶ **Value Added Services:** Our core focus is to collaborate with our clients and specialty partners, to ensure quality, timeliness, and cost-effectiveness with their business efforts.
- ▶ **Strategic Solution:** Our innovative and efficient solutions give a competitive edge to our clients' by embracing custom-built cloud technology applications/services and providing security awareness to its users.
- ▶ **Client-Driven Focus:** Our main objective is to customize an approach that will earn trust while advising effectively and building long-term partnerships and positive business results. Our consultants dedicate additional time to understand our clients' needs and provide a personal touch on every phase of the project.

## CURRENT PROJECTS AND PAST PERFORMANCE

- ▶ **A Old North State Medical Society**  
**Location:** Raleigh, NC, **Project Role:** Salesforce Developer Project: Developed Asset Tracking System to track organization's physical assets either by scanning barcode labels attached to the assets or by using tags using GPS, **Timeframe:** 3 Month Contract.
- ▶ **Offspring Solutions/Homeland Securities Headquarters**  
**Location:** Remote, **Project Role:** Salesforce Project Manager, **Project:** Implemented Salesforce Service Cloud and provided custom development and launch several Visualforce pages for online forms submission and approval through a new customer community; and documentation of the related workflows, business rules, and training for the new functionality, **Timeframe:** One Year Contract.
- ▶ **Bank of America**  
**Location:** Charlotte, NC, **Project Role:** Consultant, **Project:** Revised system documentation and end-user manuals to incorporate programming changes made to Access database for Vendor Management team. Trained global users using WebEx on in-house Vendor Management tool.